

# Choosing the right lease agreement

WestWon provide a full range of options to ensure your choice of finance solution exactly matches the needs and demands of your organisation.

The following table summarises some of the more popular options and their features:

	Lease Rental Finance Lease	Lease Purchase Hire Purchase	Operating Lease
Capital Value	£1,000-£10M+	£1,000-£10M+	£1,000-£10M+
Repayment Frequency	Annually, Quarterly, or Monthly	Annually, Quarterly, or Monthly	Annually, Quarterly, or Monthly
Fixed or variable rates?	Fixed	Fixed	Fixed
VAT	On each rental	In full with first payment	On each rental
TAX*	Fully deductible	Partially deductible <i>(equivalent to using cash)</i>	Fully deductible
Ownership	Finance company throughout term	Client (subject to full payment)	Finance company throughout term
End of agreement	Can be retained for a nominal fee or returned.	Equipment title automatically passes with final payment	Equipment to be returned in good condition or retained by paying secondary rentals to cover residual value

\* Tax commentary ignores standard capital allowances and impact of a Lease Agreement