



Finance for Technology

COMPUTERS

SOFTWARE

LAPTOPS

NETWORKING

WestWon has a wealth of experience in financing technology. Here are few reasons why:

1 SPECIALIST FUNDERS

Our extensive panel of finance companies is focused on funding technology assets, rather than the broader focus of traditional retail banks. This specialisation ensures that they fully understand the specific needs of technology and are comfortable funding everything from IT hardware through to pure software solutions.

2 SOFTWARE ONLY

Our funding portfolio includes banks which are prepared to treat software as an asset in its own right. Most non-specialist funders struggle to achieve this and as a result our customers are able to benefit from solutions often unavailable elsewhere.

Software includes both recognised off the shelf software products and bespoke/proprietary solution. In addition to physical licenses and contracts. WestWon is able to finance wholly hosted or cloud based solutions.

3 LIFECYCLE MANAGEMENT

Our finance solutions are specifically tailored to the lifecycle of the technology asset. Costs are spread across the meaningful life of the equipment and your agreements neatly dovetail with the refresh cycle in line with your IT strategy. Using finance helps ensure that you do not face unexpected and unbudgeted costs. WestWon can also help your organisation with asset management, end of life equipment remarketing and WEEE compliant disposal as required.

4 TURNKEY PROJECT FUNDING

We are experts in securing funding for the entirety of a project, not just the assets in question. Typically we can also provide funding for installation, maintenance, support and consultancy services. This makes budgeting a simple and easy process, reduces capital outlay and spreads payments over time.

5 INDEPENDENT EXPERTISE AND SUPPORT

Our independent and impartial team of industry experts are here to support your every step of the way. Our team will explain your options in clear, simple language and manage the whole process from start to finish. As technology experts in their own right, we understand exactly the importance of delivering your solution on time, on budget, and with minimal fuss. We handle the detail allowing you to get on with the important business of running your organisation.