

Company Details:

Company Name	WestWon Limited
Location	High Wycombe
Address	18 Manor Courtyard, Hughenden Avenue, High Wycombe, Bucks, HP13 5RE
Contact Number	01494 611 456
Email Address	hello@westwon.co.uk
Website Address	westwon.co.uk
A contact for the company: (Please provide your name, position and contact details including telephone and email)	Please send your CV to: careers@westwon.co.uk . Or to find out more, please feel free to give us a call on 01494 611 456

More information about the role:

Role Title	Territory Account Manager
The Role (Duties and Responsibilities)	<p>We are searching for a Territory Account Manager to join our awesome fleet team at WestWon!</p> <p>If you are motivated, a team player and looking to become a high earner and have business to business fleet experience, then apply for the position Territory Account Manager at WestWon today!</p> <p>Rather than us talk about how we are a long established successful, vibrant, fun and are growth focused company - let's talk about you!</p> <p>Are you...?</p> <ul style="list-style-type: none">• Looking for autonomy in a role, a position where you have a lot of flexibility?• A person that enjoys and has the ability to be out meeting new clients three days a week?• Searching for a sales role where you can build long term relationships with clients?• Fun, full of energy, happy to be part of a team, focused on earning a great salary?• Looking for a great job, an amazing career where you can add real value to your clients?

So far, so good, but what is the role?

We are seeking Territory Account Managers to build and develop relationships with used vehicle franchises, progressing them to recommend WestWon's vehicle funding to their customers.

Once you have built their trust, your focus will be on supporting their customer's finance agreements. Our internal team will handle a lot of the paperwork, we just need you to dig up the new business leads and manage them through the sales cycle.

Working as a 'hunter' you will uncover finance opportunities over a defined territory and over time become an account manager, spending your days speaking to your accounts that you have built a relationship with.

So, what's in it for you?

- Very competitive salary subject to experience
- Uncapped, extremely generous commission scheme
- 3pm Friday finishes
- Hybrid/flexible working available
- Full training program provided
- Generous company pension scheme
- Regular company social events
- Fantastic career prospects
- Good, successful company culture

Still not sure?

Please visit the careers page on our website and read some testimonials of our employees. Alternatively, please read our reviews on Google and on our website via Boom Reviews to see how we operate as a company. Please give David Holley a confidential call on 01494 611 456, he would be more than happy to discuss more about the role, our company, and your requirements.