

Corporate Account Manager

We're looking for

...a Corporate Account Manager to join our dynamic sales team at WestWon!

About The Role

Who are we?: WestWon Limited


Where are we based?: High Wycombe


Job type: Full-time

Office based or remote: Flexible

How to apply: Send your CV to the email address below, or alternatively call us on the number below for a confidential chat.

Contact Us

 01494 611 456

 18 Manor Courtyard, Hughenden Avenue,
High Wycombe, Bucks, HP13 5RE

 careers@westwon.co.uk

About Us

If you are motivated, a team player and looking to become a high earner and have the right experience for the job, then apply for the position of Corporate Account Manager today!

Rather than us talk about how we are a long established successful, vibrant, fun and are growth focused company – let's talk about you!

What's in it for you?

- Very competitive salary subject to experience
- Uncapped, extremely generous commission scheme
- 3pm Friday finishes
- Hybrid/flexible working available
- Full training programme provided
- Generous company pension scheme
- Regular company social events
- Fantastic career prospects
- Good, successful company culture

Corporate Account Manager



✓ Key Responsibilities

- Make daily cold calls to prospects and customers, sourcing new finance opportunities
- Managing and developing relationships with clients
- Achieving and exceeding agreed monthly targets
- Putting together accurate finance quotes
- Managing data and inputting sales communications on our bespoke CRM system
- Attend sales meetings as required

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🔍 The Role Expanded

We are looking for a capable, thoughtful, and energetic corporate account manager to join our expanding sales team.

Through high volume outbound telephone activity, you will be sourcing finance opportunities from new and existing clients, or clients we've obtained through acquisitions and will assist in processing these opportunities.

? Still unsure

Please visit the careers page on our website and read some testimonials of our employees. Alternatively, please read our reviews on Google and on our website via Boom Reviews to see how we operate as a company.

Please give George Shillingford a confidential call on 01494 611 456, he would be more than happy to discuss more about the role, our company and your requirements.